### Sliding Fee Schedules

#### Definition:

Sliding scale fees are variable prices for products, services, or taxes based on a customer's ability to pay. Such fees are thereby reduced for those who have lower incomes, or alternatively, less money to spare after their personal expenses, regardless of income. Sliding fees are applied at a patient level and not at the facility level.

#### **Sliding Fee Calculation:**

A facility will have multiple sliding fee schedules depending upon their individual scenario. The amount of each sliding fee is determined by each facility by:

- 1. Straight % of Discount
- 2. Nominal Fee
- 3. Insurance + Discount

#### **How To Achieve In Ascend:**

Dentrix Ascend used the patient discount feature to achieve sliding fee results. Adjustments to the fees in the future will require updates to the individual fee schedules for that particular procedure.

### Scenario / Set-Up

#### Fee Schedules:

•	Office UCR Fee	\$100.00
•	Schedule A – 25% discount	\$ 75.00
•	Schedule B – 50% discount	\$ 50.00
•	Schedule C – 75% discount	\$ 25.00
•	Schedule N – nominal fee	\$ 10.00

#### Setting up fees in Ascend:

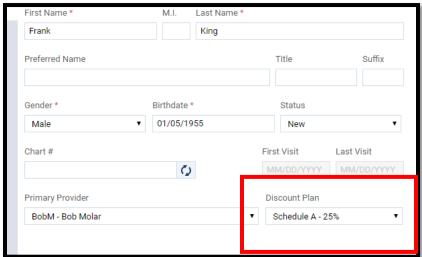
- 1. Enter your office UCR fees as an office UCR fee schedule
- 2. Create a new fee schedule by copying the office UCR fee schedule



3. Open the new fee schedule and enter the percentage that needs to be discounted. This will be entered as a negative number.



- 4. Repeat as needed for all sliding fee schedules that need to be created. The amount of the fee will equal to the amount that the patient will owe.
- 5. When establishing the patient in Ascend, attached the Discount Fee Schedule to the individual patient.



6. When a procedure is posted, the discount is automatically applied reflecting the Sliding Fee Schedule amount remaining as the patient balance.



7. There are times that a patient has insurance and also qualifies for a sliding fee schedule. Depending on your sliding fee guidelines, the patient might not be responsible for more than the sliding fee schedule, regardless of how much insurance pays. The discount would be entered manually after the insurance payment. A pop-up message is created in Ascend to alert the user of the need to determine if a discount needs to be entered.

